		Sleeping			Sle	eping Room	Estir	mated		Estimated	Number			Total Per Day	/
Program Number	City	Rooms	Pe	r diem		Cost	Meeting	g Space	Ca	tering Lunch PP	of PPL	Мє	eal Cost	WITHOUT AV	<u>/</u>
1	Boston	10	\$	192	\$	1,920	\$	500	\$	30	45	\$	1,350	\$ 3,770)
1	New York	10	\$	198	\$	1,980	\$	1,000	\$	35	45	\$	1,575	\$ 4,555	5
2	New York	10	\$	198	\$	1,980	\$	1,000	\$	35	45	\$	1,575	\$ 4,555	5
1	Philadelphia	10	\$	118	\$	1,180	\$	500	\$	25	45	\$	1,125	\$ 2,805	5
2	Philadelphia	10	\$	118	\$	1,180	\$	500	\$	25	45	\$	1,125	\$ 2,805	5
1	Atlanta	10	\$	93	\$	930	\$	500	\$	25	45	\$	1,125	\$ 2,555	5
2	Atlanta	10	\$	93	\$	930	\$	500	\$	25	45	\$	1,125	\$ 2,555	5
3	Atlanta	10	\$	93	\$	930	\$	500	\$	25	45	\$	1,125	\$ 2,555	5
4	Atlanta	10	\$	93	\$	930	\$	500	\$	25	45	\$	1,125	\$ 2,555	5
1	Kansas City	10	\$	85	\$	850	\$	300	\$	25	45	\$	1,125	\$ 2,275	5
2	Kansas City	10	\$	85	\$	850	\$	300	\$	25	45	\$	1,125	\$ 2,275	5
1	Dallas	10	\$	89	\$	890	\$	500	\$	30	45	\$	1,350	\$ 2,740)
2	Dallas	10	\$	89	\$	890	\$	500	\$	30	45	\$	1,350	\$ 2,740)
1	Denver	10	\$	86	\$	860	\$	500	\$	30	45	\$	1,350	\$ 2,710)
1	San Francisco	10	\$	159	\$	1,590	\$	1,000	\$	35	45	\$	1,575	\$ 4,165	5
2	San Francisco	10	\$	159	\$	1,590	\$	1,000	\$	35	45	\$	1,575	\$ 4,165	5
3	San Francisco	10	\$	159	\$	1,590	\$	1,000	\$	35	45	\$	1,575	\$ 4,165	5
4	San Francisco	10	\$	159	\$	1,590	\$	1,000	\$	35	45	\$	1,575	\$ 4,165	5
1	Seattle	10	\$	109	\$	1,090	\$	1,000	\$	35	45	\$	1,575	\$ 3,665	5
														\$61,775.00)

Question	Answer
Can we get 3 bids?	Yes, we will do a full city search for each one of your programs and provide to you the hotels that do have availability, the hotels that don't & why, and any hotels we are still
	waiting to hear back from
Can we get bids for actual meeting rental?	Yes, we will provide that at the same time
Can Accommodations Unlimited work	No, our niche and success is with hotels.
with non-hotel space?	We currently place over 10,000 meetings annually and only in hotels, as this is our
	niche.
Can we get bids for actual Audio Visual	Yes, once a hotel is chosen or narrowed down, we will ask the hotel to provide their AV
Equipment?	rental costs
What is the turn around time?	We can get the information back to you within a week
Can we book less than 10 sleeping rooms?	No, hotels will not issue a contract without a minimum of 10 rooms. We can help with
	eliminating attrition/cancellation clauses on these contracts, however
Can we bring in our own catering?	No, this is not allowed by any hotel company
Can we bring in our own Audio Visual?	Usually this isn't a problem as long as you don't require their assistance in hooking it
	up. If you do, then they will normally charge an hourly rate for their help.
Do you handle registration?	Unfortunately, we do not handle registration
Do you help coordinate catering?	At the time of bidding, we can find out the average price for catering, after the hotel is chosen, there would be a catering person assigned to you from the hotel who will assist you with this task
Who signs the contract?	Either your company or the Department of Education. Accommodations Unlimited does
who sight the contract.	not sign the contracts.
What is your role?	We are the negotiator of sleeping room and meeting room rental. Because of our buying
,	power, we obtain per diem more often and at nicer facilities than most planners. And
	because of our relationships, we can usually negotiate lower meeting rental.
Do you help troubleshoot?	All the Time!! Should there be ANY problem, big or small, we can troubleshoot
	immediately.
Who would be available the day of the	We are only a phone call away when a problem arrises. At hotels, you will be given a

handle problems?	conference coordinator who will be on property to facilitate all of your needs from				
	catering to meeting space to sleeping rooms. Anything that you feel warrents more				
	attention, we would be happy to get involved with immediately.				